

**THE NATIONAL HEMOPHILIA FOUNDATION**

**FINANCIAL REPORT  
DECEMBER 31, 2013**



THE NATIONAL HEMOPHILIA FOUNDATION

DECEMBER 31, 2013

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
The National Hemophilia Foundation  
New York, New York

### Report on the Financial Statements

We have audited the accompanying financial statements of The National Hemophilia Foundation (the "Foundation"), which comprise the statement of financial position as of December 31, 2013 and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Summarized Comparative Information**

We have previously audited the Foundation's financial statements, and our report dated June 12, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements of the Foundation as of and for the year ended December 31, 2013, as a whole. The accompanying supplementary information listed in the attached table of contents on pages 19 to 33 is also presented for purposes of additional information. The supplementary information and accompanying schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information and accompanying schedules have been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information and accompanying schedules are fairly stated in all material respects in relation to the financial statements as a whole.



WISS & COMPANY, LLP

Iselin, New Jersey  
May 22, 2014

**THE NATIONAL HEMOPHILIA FOUNDATION  
STATEMENTS OF FINANCIAL POSITION**

**DECEMBER 31, 2013  
(WITH SUMMARIZED COMPARATIVE TOTALS FOR DECEMBER 31, 2012)**

ASSETS	Unrestricted	Temporarily Restricted	Permanently Restricted	2013	2012
<b>CURRENT ASSETS:</b>					
Cash and cash equivalents	\$ 4,329,425	\$ 5,967,700	\$ -	\$ 10,297,125	\$ 7,216,297
Investments at fair value	4,901,441	793,498	-	5,694,939	3,178,556
Government grants receivable	95,598	-	-	95,598	87,761
Grants and other receivables, less allowance for uncollectible accounts of \$-0- in 2013 and 2012	515,889	-	-	515,889	401,665
Contribution receivables, less allowance for uncollectible accounts of \$-0- in 2013 and 2012	-	100,000	-	100,000	110,001
Prepaid expenses and other assets	132,967	-	-	132,967	124,358
Total Current Assets	<u>9,975,320</u>	<u>6,861,198</u>	<u>-</u>	<u>16,836,518</u>	<u>11,118,638</u>
<b>NONCURRENT ASSETS:</b>					
Contribution receivables, less allowance for uncollectible accounts of \$-0- in 2013 and 2012	-	149,063	-	149,063	-
Investments at fair value	-	2,007,043	250,000	2,257,043	2,013,060
Security deposit and other assets	194,050	-	-	194,050	147,679
Fixed assets, net	26,429	-	-	26,429	24,596
Total Noncurrent Assets	<u>220,479</u>	<u>2,156,106</u>	<u>250,000</u>	<u>2,626,585</u>	<u>2,185,335</u>
	<u>\$ 10,195,799</u>	<u>\$ 9,017,304</u>	<u>\$ 250,000</u>	<u>\$ 19,463,103</u>	<u>\$ 13,303,973</u>
<b>LIABILITIES AND NET ASSETS</b>					
<b>CURRENT LIABILITIES:</b>					
Accounts payable	\$ 777,493	\$ -	\$ -	\$ 777,493	\$ 698,952
Accrued expenses	690,640	-	-	690,640	338,376
Accrued payroll and vacation	394,640	-	-	394,640	330,354
Deferred rent payable	40,451	-	-	40,451	60,120
Deferred support and revenue	184,718	5,967,700	-	6,152,418	2,280,759
Total Current Liabilities	<u>2,087,942</u>	<u>5,967,700</u>	<u>-</u>	<u>8,055,642</u>	<u>3,708,561</u>
LONG TERM OTHER PAYABLE	<u>140,900</u>	<u>-</u>	<u>-</u>	<u>140,900</u>	<u>95,041</u>
<b>COMMITMENTS</b>					
<b>NET ASSETS:</b>					
Unrestricted	7,466,957	-	-	7,466,957	6,481,952
Unrestricted - board designated	500,000	-	-	500,000	-
Temporarily restricted	-	3,049,604	-	3,049,604	2,768,419
Permanently restricted	-	-	250,000	250,000	250,000
Total Net Assets	<u>7,966,957</u>	<u>3,049,604</u>	<u>250,000</u>	<u>11,266,561</u>	<u>9,500,371</u>
	<u>\$ 10,195,799</u>	<u>\$ 9,017,304</u>	<u>\$ 250,000</u>	<u>\$ 19,463,103</u>	<u>\$ 13,303,973</u>

*See accompanying notes to financial statements.*

**THE NATIONAL HEMOPHILIA FOUNDATION**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**

**YEAR ENDED DECEMBER 31, 2013**  
**(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2013 Total</u>	<u>2012 Total</u>
<b>SUPPORT AND REVENUE:</b>					
Special events revenue	\$ 1,581,378	\$ -	\$ -	\$ 1,581,378	\$ 1,427,137
Less: direct costs	<u>(815,602)</u>	<u>-</u>	<u>-</u>	<u>(815,602)</u>	<u>(623,940)</u>
	765,776	-	-	765,776	803,197
Government grants	863,450	-	-	863,450	801,220
Contributions and grants	7,621,060	616,970	-	8,238,030	7,590,785
Revenues generated from affiliated chapters	5,550	207,562	-	213,112	23,288
Contributions from combined federal campaign	28,248	-	-	28,248	26,945
Educational seminars and programs	3,659,502	-	-	3,659,502	3,397,822
Investment income	151,073	6,374	-	157,447	151,910
Realized gains (losses) on investments	70,907	5,280	-	76,187	(7,505)
Unrealized gains on investments	339,868	15,279	-	355,147	168,223
Publication income	9,847	-	-	9,847	9,651
Educational/medical literature	1,268,940	-	-	1,268,940	1,315,420
In-Kind	22,284	-	-	22,284	29,916
Other income	8,792	-	-	8,792	7,889
Net assets released from restrictions	<u>570,280</u>	<u>(570,280)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	<u>15,385,577</u>	<u>281,185</u>	<u>-</u>	<u>15,666,762</u>	<u>14,318,761</u>
<b>EXPENSES:</b>					
Program services:					
Health education and training	5,611,539	-	-	5,611,539	5,202,527
Community services	2,770,206	-	-	2,770,206	2,147,991
Chapter services	1,605,184	-	-	1,605,184	1,470,482
Research	<u>1,024,941</u>	<u>-</u>	<u>-</u>	<u>1,024,941</u>	<u>949,409</u>
Total Program Services	<u>11,011,870</u>	<u>-</u>	<u>-</u>	<u>11,011,870</u>	<u>9,770,409</u>
Supporting services:					
Management and general	2,052,319	-	-	2,052,319	1,543,874
Fundraising	<u>836,383</u>	<u>-</u>	<u>-</u>	<u>836,383</u>	<u>710,642</u>
Total Supporting Services	<u>2,888,702</u>	<u>-</u>	<u>-</u>	<u>2,888,702</u>	<u>2,254,516</u>
Total Expenses	<u>13,900,572</u>	<u>-</u>	<u>-</u>	<u>13,900,572</u>	<u>12,024,925</u>
CHANGE IN NET ASSETS	1,485,005	281,185	-	1,766,190	2,293,836
NET ASSETS, BEGINNING OF YEAR	<u>6,481,952</u>	<u>2,768,419</u>	<u>250,000</u>	<u>9,500,371</u>	<u>7,206,535</u>
NET ASSETS, END OF YEAR	<u>\$ 7,966,957</u>	<u>\$ 3,049,604</u>	<u>\$ 250,000</u>	<u>\$ 11,266,561</u>	<u>\$ 9,500,371</u>

*See accompanying notes to financial statements.*

**THE NATIONAL HEMOPHILIA FOUNDATION**

**STATEMENTS OF CASH FLOWS**

	Year Ended December 31,	
	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 1,766,190	\$ 2,293,836
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	11,150	9,707
Realized losses (gains) from investments	(76,187)	7,505
Unrealized (gains) losses from investments	(355,147)	(168,223)
Deferred rent payable	(19,669)	(7,937)
(Increase) decrease in assets:		
Government grants receivable	(7,837)	28,224
Grants and other receivables	(114,224)	241,786
Contribution receivables	(139,062)	63,111
Security deposits and other assets	(46,371)	(30,820)
Prepaid expenses	(8,609)	(60,521)
Increase (decrease) in liabilities:		
Accounts payable	78,541	166,896
Accrued expenses	352,264	(393,637)
Accrued payroll and vacation	64,286	51,899
Long term other payable	45,859	30,820
Deferred support and revenue	3,871,659	(1,963,112)
Net Cash Provided by Operating Activities	5,422,843	269,534
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of fixed assets	(12,983)	(6,074)
Purchase of investments	(3,714,005)	(881,229)
Proceeds from sale of investments	1,384,973	909,623
Net Cash Utilized by Investing Activities	(2,342,015)	22,320
<b>NET INCREASE IN CASH AND EQUIVALENTS</b>		
	3,080,828	291,854
<b>CASH AND EQUIVALENTS, BEGINNING OF YEAR</b>		
	7,216,297	6,924,443
<b>CASH AND EQUIVALENTS, END OF YEAR</b>		
	\$ 10,297,125	\$ 7,216,297

*See accompanying notes to financial statements.*

THE NATIONAL MEMPHILIA FOUNDATION  
STATEMENTS OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013  
(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2012)

	Year Ended December 31						2012 Total Expenses
	Program Services			Support Services			
	Health Education and Training	Community Services	Chapter Services	Research	Total	Management and General	Total Expenses
<b>SALARIES AND RELATED EXPENSES:</b>							
Salaries	\$ 1,410,222	\$ 927,299	\$ 683,143	\$ 185,264	\$ 3,205,928	\$ 917,563	\$ 4,422,753
Employee benefits and payroll taxes	405,950	228,286	193,309	37,790	865,335	65,802	985,567
Pension expense	108,785	70,466	45,341	16,809	241,401	22,049	285,615
Total Salaries and Related Expenses	<u>1,924,957</u>	<u>1,226,051</u>	<u>921,793</u>	<u>239,863</u>	<u>4,312,664</u>	<u>1,005,414</u>	<u>5,691,935</u>
<b>OTHER EXPENSES:</b>							
Supplies	94,785	29,069	5,699	591	130,144	25,152	161,964
Printing and other	190,625	438,316	4,005	30,779	663,723	13,748	866,228
Telephone	25,620	14,727	18,786	2,574	61,707	12,979	78,010
Occupancy	114,379	74,306	106,167	15,562	310,414	148,907	480,280
Insurance	-	-	-	-	-	55,201	55,301
Equipment rental and maintenance	277,554	111,882	52,032	23,814	465,282	60,398	537,915
Travel, conferences, conventions	2,242,672	380,863	215,803	119,309	2,958,647	56,737	3,081,953
Accounting and auditing	-	-	-	-	-	12,503	13,076
Consulting and professional fees	590,066	268,148	29,315	74,153	961,682	369,698	1,383,323
Legal fees	-	2,429	2,758	-	5,187	185,150	190,337
Membership dues	3,760	25,465	656	8	29,889	68,880	113,689
Awards and grants	88,100	158,732	238,281	516,167	1,001,280	1,000	1,002,280
Postage and shipping	49,771	26,359	3,456	897	80,483	3,003	96,822
Employment recruiting	-	-	-	-	-	3,909	3,909
Depreciation and amortization	3,503	2,266	1,782	483	8,034	2,340	11,150
In-kind expenses	5,510	10,737	4,651	741	21,639	122	21,761
Banking and investment fees	21	10	-	-	31	43,609	46,423
Miscellaneous	218	846	-	-	1,064	3,569	4,633
Total Expenses	<u>\$ 5,611,539</u>	<u>\$ 2,770,206</u>	<u>\$ 1,605,184</u>	<u>\$ 1,024,941</u>	<u>\$ 11,011,870</u>	<u>\$ 2,052,319</u>	<u>\$ 13,900,572</u>
							<u>\$ 12,024,925</u>

See accompanying notes to financial statements.



## THE NATIONAL HEMOPHILIA FOUNDATION

### NOTES TO FINANCIAL STATEMENTS

#### **Note 1 - Nature of the Organization and Summary of Significant Accounting Policies:**

The National Hemophilia Foundation (the "Foundation") ("NHF") was incorporated in the State of New York on June 15, 1948. The Foundation's mission is dedicated to finding better treatments and cures for inheritable bleeding disorders and to prevent the complications of these disorders through education, advocacy and research.

The Foundation and other independent organizations (member chapters) actively collaborate in furthering the Foundation's mission throughout the United States. These financial statements represent only the financial position and activities of the National Hemophilia Foundation and do not include the accounts of the member chapters. On June 23, 2011, five chapters merged with NHF, consequently, its accounts are included in the financial statements of NHF as of December 31, 2013 and 2012. All other chapters continue to operate independently of NHF and thus, are not included in the financial statements of NHF.

***Basis of Presentation*** - The financial statements of the Foundation are prepared on the accrual basis of accounting.

***Financial Statement Presentation*** - The Foundation conforms to Statement of Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Topic 958, "Financial Statements for Not-for-Profit Organizations. Under FASB ASC Topic 958, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

The Foundation is also in conformity with FASB ASC Topic 958-605 "Accounting for Contributions Received and Contributions Made". In conformity with FASB ASC 958-605, contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions.

The classes are defined as follows:

***Permanently Restricted*** - Net assets resulting from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Foundation.

***Temporarily Restricted*** - Net assets resulting from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations. When such stipulations end or are fulfilled, such temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets.

***Unrestricted*** - The part of net assets that is neither permanently nor temporarily restricted by donor-imposed stipulations. The Board has approved a reserve of \$500,000 for the special project associated with the Clinical Practice Guidelines in Hemophilia.

***Estimates and Uncertainties*** - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## THE NATIONAL HEMOPHILIA FOUNDATION

### NOTES TO FINANCIAL STATEMENTS

#### **Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):**

*Unconditional Contributions and Grants Receivables* - Contributions and grants, including unconditional promises to give that are expected to be collected within one year, are recognized as support in the period received and are either classified as temporarily restricted or unrestricted. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. An allowance for uncollectible accounts is recorded by management, if necessary, for reimbursable expenses either in dispute with the funding agency or deemed uncollectible.

*Conditional Contributions* - Conditional contributions, including conditional promises to give, are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. As of December 31, 2013 and 2012, conditional promises to give to the Foundation amounted to \$507,132 and \$1,710,634, for the purpose of funding its Clinical Fellowship Program and to support its Campaign for the Future initiative.

*Cash and Cash Equivalents and Credit Risk* - The Foundation considers money market accounts to be cash and cash equivalents. Cash in bank deposit accounts, at times, may exceed federally insured limits (FDIC). All cash balances including non-interest bearing accounts will be insured by the FDIC up to \$250,000. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant risk on cash equivalents.

*Investments* - Investments in equity securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

The investments are protected by the Securities Insurance Protection Corporation (SIPC) which provides limited insurance in certain circumstances for securities and cash held in brokerage accounts. The insurance is limited to \$500,000 for securities and \$250,000 for cash balances. The insurance does not protect against investment losses. At times, such balances may be in excess of SIPC insured limits.

*Fair Value of Financial Instruments* - Cash and equivalents, government grants receivable, grants and other receivables, accounts payable, accrued expenses, accrued payroll and vacation and deferred support and revenue are reflected in the financial statements at carrying values which approximate fair value because of their short-term maturities. Pledges are discounted to their present value using a risk free interest rate which does not represent fair value. It is not practicable to determine the fair value of the pledges.

*Fixed Assets* - Fixed assets are recorded at cost or, if donated, at their fair value at the date of the gift. Fixed assets are depreciated using the straight-line method over the estimated useful life of the assets ranging from five to seven years. Leasehold improvements are amortized over the shorter of the life of the lease or their useful lives.

The Foundation capitalizes fixed asset purchases greater than \$5,000 with an estimated useful life greater than one year.

## THE NATIONAL HEMOPHILIA FOUNDATION

### NOTES TO FINANCIAL STATEMENTS

#### **Note 1 - Nature of the Organization and Summary of Significant Accounting Policies (continued):**

***Deferred Support and Revenue*** - The Foundation records restricted grant/contract support as a deferred support and revenue until it is expended for the purpose of the grant or contract.

***Deferred Rent Payable*** - The Foundation has an operating lease which contains predetermined increases in the rentals payable during the term of the lease. For these leases, the aggregate rental expense over the lease term is recognized on a straight-line basis over the lease term. The difference between the expense charged to operations in any period and the amount payable under the lease during that period is recorded as deferred rent payable on the Foundation's statement of financial position, which will reverse over the lease term.

***Functional Allocation of Expenses*** - The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

***Income Taxes*** - The Foundation is a nonprofit voluntary health organization exempt from Federal income taxes under Section 501 (c)(3) of the Internal Revenue Code and has made no provision for Federal or State income taxes in the accompanying financial statements. In addition, the Foundation has been determined by the Internal Revenue Service (IRS) not to be a "private foundation" within the meaning of section 509(a) of the Internal Revenue Code. Other significant tax positions include its determination of whether any amounts are subject to unrelated business income tax (UBIT). The Foundation has activities subject to UBIT in the years ended 2013 and 2012 and has filed Form 990T. All significant tax positions have been considered by management and it has been determined that all tax positions would be sustained upon examination by taxing authorities. The Foundation is required to file form 990 (Return of Organization Exempt from Income Tax), which is subject to examination by the IRS up to three years from the extended due date of the tax return. The forms 990 for 2010 through 2012 are open to examination by the IRS as of December 31, 2013. Unrelated business income tax for the years ended December 31, 2013 and 2012 amounted to \$10,365 and \$27,244, respectively and is included under printing and other (production of the Hemaware magazine, both printed and online formats) in the statements of functional expenses.

***Comparative Information*** - The Statements of Financial Position, Statements of Activities and Changes in Net Assets and Statements of Functional Expenses include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the organization's financial statements as of and for the year ended December 31, 2012, from which the summarized information was derived.

***Subsequent Events*** - Management has reviewed and evaluated all events and transactions from December 31, 2013 through May 22, 2014, the date that the financial statements were available for issuance. The effects of those events and transactions that provide additional pertinent information about conditions that existed at the statement of financial position date have been recognized in the accompanying financial statements.

***Reclassifications*** - Certain amounts previously reported have been reclassified to conform to current year presentation. Such changes were limited to reflecting the asset and liability pertaining to the 457(b) plan at gross amounts on the statements of financial position, which also changed the statements of cash flows. Such reclassification had no impact on the results of operations for either year presented.

## THE NATIONAL HEMOPHILIA FOUNDATION

### NOTES TO FINANCIAL STATEMENTS

#### Note 2 - Investments at Fair Value:

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures FASB ASC 820, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

- Common Stocks and Other Assets: Valued at the closing price reported on the New York Stock Exchange.
- Corporate Bonds: Valued based upon the activity in similar corporate bonds.

The preceding methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

**Note 2 - Investments at Fair Value (continued):**

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of December 31, 2013 and 2012:

	<i>Assets at Fair Value as of December 31, 2013</i>			
	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
Corporate Bonds				
AAA	\$ -	\$ 204,552	\$ -	\$ 204,552
AAA/AA	-	236,027	-	236,027
AA	-	204,815	-	204,815
AA/A	-	247,179	-	247,179
A	-	2,493,146	-	2,493,146
A/BBB	-	400,044	-	400,044
BBB	-	558,196	-	558,196
Common Stocks				
Energy	361,439	-	-	361,439
Materials	246,465	-	-	246,465
Consumer Discretionary	102,275	-	-	102,275
Industrial	42,045	-	-	42,045
Consumer Staples	212,378	-	-	212,378
Healthcare	71,671	-	-	71,671
Financials	41,496	-	-	41,496
Technology	349,704	-	-	349,704
Telecommunications	105,480	-	-	105,480
Exchange Traded Equity Funds (ETF)				
Large-Cap Equity Sector	671,390	-	-	671,390
Mid-Cap Equity Sector	520,641	-	-	520,641
Small Cap Equity Sector	459,941	-	-	459,941
Non-U.S. Equity Securities	423,098	-	-	423,098
Total	<u>\$ 3,608,023</u>	<u>\$ 4,343,959</u>	<u>\$ -</u>	<u>\$ 7,951,982</u>

**THE NATIONAL HEMOPHILIA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**Note 2 - Investments at Fair Value (continued):**

	<i>Assets at Fair Value as of December 31, 2012</i>			
	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
Corporate Bonds				
AAA	\$ -	\$ 206,221	\$ -	\$ 206,221
AA	-	615,733	-	615,733
A	-	2,287,768	-	2,287,768
A/AA	-	403,114	-	403,114
Common Stocks				
Energy	141,675	-	-	141,675
Consumer Discretionary	27,385	-	-	27,385
Industrial	96,787	-	-	96,787
Consumer Staples	105,170	-	-	105,170
Healthcare	94,038	-	-	94,038
Financials	63,866	-	-	63,866
Technology	88,376	-	-	88,376
Telecommunications	26,968	-	-	26,968
Exchange Traded Equity Funds (ETF)				
Large-Cap Equity Sector	35,742	-	-	35,742
Mid-Cap Equity Sector	405,615	-	-	405,615
Small Cap Equity Sector	378,228	-	-	378,228
Non-U.S. Equity Securities	214,930	-	-	214,930
<b>Total</b>	<b>\$ 1,678,780</b>	<b>\$ 3,512,836</b>	<b>\$ -</b>	<b>\$ 5,191,616</b>

**THE NATIONAL HEMOPHILIA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**Note 2 - Investments at Fair Value (continued):**

*Investments* - The following is summary of investments at fair value and cost at December 31, 2013 and 2012:

As of December 31, 2013				
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate Bonds	\$ 4,374,919	\$ 29,187	\$ 60,147	\$ 4,343,959
Common Stocks	1,270,058	263,746	851	1,532,953
Exchange Traded Equity Funds	1,590,283	485,978	1,191	2,075,070
	\$ 7,235,260	\$ 778,911	\$ 62,189	\$ 7,951,982

As of December 31, 2012				
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate Bonds	\$ 3,480,067	\$ 47,818	\$ 15,049	\$ 3,512,836
Common Stocks	540,991	113,923	10,649	644,265
Exchange Traded Equity Funds	816,723	219,520	1,728	1,034,515
	\$ 4,837,781	\$ 381,261	\$ 27,426	\$ 5,191,616

	Fair Value	
	2013	2012
Unrestricted	\$ 4,901,441	\$ 2,283,198
Temporarily restricted	2,800,541	2,658,418
Permanently restricted	250,000	250,000
	\$ 7,951,982	\$ 5,191,616

**THE NATIONAL HEMOPHILIA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**Note 3 - Pledge Receivables:**

Pledge receivables have been discounted over the payment period using a discount rate of .63% and 3.25% for 2013 and 2012, respectively. Pledge receivables are restricted for research and are due as follows:

	As of December 31,	
	2013	2012
Up to one year	\$ 100,000	\$ 110,001
One to five years	150,000	-
	250,000	110,001
Less: discount to present value	937	-
	<b>\$ 249,063</b>	<b>\$ 110,001</b>
To summarize:		
Current	\$ 100,000	\$ 110,001
Long-term	149,063	-
	<b>\$ 249,063</b>	<b>\$ 110,001</b>

**Note 4 - Fixed Assets:**

The Foundation's fixed assets consist of the following:

	As of December 31,	
	2013	2012
Furniture, fixtures and equipment	\$ 187,759	\$ 187,759
Computers	1,015,979	1,002,996
Leasehold improvements	175,302	175,302
	1,379,040	1,366,057
Less: Accumulated depreciation and amortization	1,352,611	1,341,461
	<b>\$ 26,429</b>	<b>\$ 24,596</b>



**THE NATIONAL HEMOPHILIA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**Note 5 - Accrued Vacation:**

Full time employees are eligible for vacation time of up to fifteen days from the start of their employment up to their fifth year of service and twenty days thereafter. Employees are eligible to carry over to the next year accumulated earned but unused vacation of up to a maximum of ten days. The liability for accrued vacation earned but not taken has been charged to operations. Accrued vacation payable totaled \$137,734 and \$133,026 as of December 31, 2013 and 2012, respectively and is included in under accrued payroll and vacation on the statements of financial position.

**Note 6 - Temporarily Restricted Net Assets:**

Temporarily restricted net assets represent contributions received and income related to the following:

	<u>As of December 31,</u>	
	<u>2013</u>	<u>2012</u>
Research	\$ 1,526,144	\$ 1,351,238
Soozie Courter Memorial Fund	52,324	52,324
Scholarship Fund	5,568	6,586
Clinical Fellowship	1,399,880	1,319,516
Dale Smith Endowment Fund	64,811	37,878
Katrina Relief Fund	877	877
	<u>\$ 3,049,604</u>	<u>\$ 2,768,419</u>

**Note 7 - Net Assets Released from Restrictions:**

Temporarily restricted net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose as follows:

	<u>2013</u>	<u>2012</u>
Research	\$ 145,624	\$ 139,453
Soozie Courter Memorial Fund	-	5,142
Scholarship/Planned Giving	1,518	2,001
Clinical Fellowship	423,138	292,075
	<u>\$ 570,280</u>	<u>\$ 438,671</u>

## THE NATIONAL HEMOPHILIA FOUNDATION

### NOTES TO FINANCIAL STATEMENTS

#### **Note 8 - Permanently Restricted Net Assets (Endowment Funds):**

The Foundation maintains a donor-restricted fund whose purpose is to provide long term support for its qualifying fellowship and training programs. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### *Interpretation of Relevant Law*

The Board of Directors has interpreted the New York Prudent Management of Institutional Funds Act (NYPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) original gift of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by NYPMIFA. In accordance with NYPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund;
- (2) The purposes of the institution and the endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation or deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the institution;
- (7) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the institution; and
- (8) The investment policy of the institution

#### *Investment Objectives*

The Foundation has adopted an investment policy that primarily emphasizes the preservation of the capital and secondarily maximizes the total return. Investment returns are expected to provide adequate funds to sufficiently support designated needs and preserve or enhance the real value of the Foundation. In establishing the investment objectives of the Foundation, the investment advisory committee has taken into account the time horizon available for investment, the nature of the Foundation's cash flows and liabilities, and other factors that affect the Foundation's risk tolerance.

#### *Strategies Employed for Achieving Objectives*

To satisfy its long-term objectives, the Foundation will ensure appropriate diversification to marketable equity securities. There shall be no Securities and Exchange Commission unregistered securities, private placement, venture capital, or direct investments in real or personal property. Approved investments include among others equity securities and fixed income securities.

**THE NATIONAL HEMOPHILIA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**Note 8 - Permanently Restricted Net Assets (Endowment Funds) (continued):**

*Spending Policy*

The Foundation has decided to accumulate investment income until it is sufficient to be given as a research award. This amount totaling \$64,811 and \$37,878 as of December 31, 2013 and 2012, respectively, are recorded as temporary restricted assets until the board approves the award of the research grant.

*Endowment Net Asset Composition by Type of Fund as of December 31, 2013*

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 64,811	\$ 250,000	\$ 314,811

*Changes in Endowment Net Assets for the year Ended December 31, 2013*

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, December 31, 2012	\$ -	\$ 37,878	\$ 250,000	\$ 287,878
Investment income	-	26,933	-	26,933
Endowment net assets, December 31, 2013	<u>\$ -</u>	<u>\$ 64,811</u>	<u>\$ 250,000</u>	<u>\$ 314,811</u>

*Endowment Net Asset Composition by Type of Fund as of December 31, 2012*

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 37,878	\$ 250,000	\$ 287,878

*Changes in Endowment Net Assets for the year Ended December 31, 2012*

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, December 31, 2011	\$ -	\$ 21,335	\$ 250,000	\$ 271,335
Investment income	-	16,543	-	16,543
Endowment net assets, December 31, 2012	<u>\$ -</u>	<u>\$ 37,878</u>	<u>\$ 250,000</u>	<u>\$ 287,878</u>

THE NATIONAL HEMOPHILIA FOUNDATION

NOTES TO FINANCIAL STATEMENTS

**Note 9 - Commitments:**

The Foundation leases office space under operating leases. Rent expense included under occupancy and special event direct costs for the years ended December 31, 2013 and 2012 was \$457,466 and \$445,157, respectively. Of these At December 31, 2013, future minimum rental payments under these operating leases, inclusive of the effect of the office lease escalation clause, are as follows:

<u>Year Ending December 31,</u>	
2014	\$ 434,342
2015	117,812
2016	6,054
2017	<u>1,662</u>
	<u>\$ 559,870</u>

**Note 10 - Contingency:**

The Foundation has accrued for a potential loss in connection with an arbitration brought about by a former consultant. The amount recognized under accrued expenses totaled \$283,538, which represents the amount the Foundation expects to settle based on contract terms as well as accrued legal fees. Management is not able to estimate additional losses beyond the amount accrued.

**Note 11 - Benefit Plan:**

The Foundation has a defined contribution plan organized under Section 403(b) of the Internal Revenue Code administered by TIAA-CREF Individual and Institutional Services, Inc. covering substantially all of its employees. The Foundation makes contributions for each participant in the amount of a stated percentage of annual compensation based on the number of years such participant is in the employ of the Foundation. Employees also may contribute to another 403(b) plan subject to the maximum annual contribution limit prescribed by the Employee Retirement Income Security Act of 1974 guidelines. The Foundation also provides a deferred compensation plan for its Chief Executive Officer that operates under Section 457(b) of the Internal Revenue Code.

For the years ended December 31, 2013 and 2012, expense for both benefit plans included under pension expense and special events was \$290,773 and \$255,960, respectively. Additionally, the 457 (b) benefit plan liability had a balance of \$140,900 and \$95,041 as of December 31, 2013 and 2012, respectively and is reflected under long term other payable in the statements of financial position. The related investment of the funds is included under security deposits and other assets for the same amounts.

**THE NATIONAL HEMOPHILIA FOUNDATION**  
**SUPPLEMENTARY INFORMATION**  
**CENTRAL OHIO CHAPTER STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2013**

**ASSETS**

	<u>Unrestricted</u>
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 41,899
Grants and other receivables, less allowance for uncollectible accounts of \$-0-	<u>11,050</u>
Total Current Assets	<u>52,949</u>
	<u>\$ 52,949</u>

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES:</b>	
Accounts payable	\$ 33
Intercompany payable	<u>43,027</u>
Total Current Liabilities	<u>43,060</u>

**COMMITMENTS**

<b>NET ASSETS:</b>	
Unrestricted	<u>9,889</u>
Total Net Assets	<u>9,889</u>
	<u>\$ 52,949</u>

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION

SUPPLEMENTARY INFORMATION  
CENTRAL OHIO CHAPTER STATEMENT OF ACTIVITIES  
AND CHANGES IN NET ASSETS

YEAR ENDED DECEMBER 31, 2013

	<u>Unrestricted</u>
SUPPORT AND REVENUE:	
Special events revenue	\$ 38,298
Less: direct costs	<u>(33,530)</u>
	4,768
Contributions and grants	182,935
Revenues generated from affiliated chapters	1,050
Educational seminars and programs	4,275
Educational/medical literature	25,550
Other income	<u>256</u>
Total Support and Revenue	<u>218,834</u>
EXPENSES:	
Program services:	
Health education and training	79,709
Community services	<u>73,871</u>
Total Program Services	<u>153,580</u>
Supporting services:	
Management and general	23,670
Fundraising	<u>19,845</u>
Total Supporting Services	<u>43,515</u>
Total Expenses	<u>197,095</u>
CHANGE IN NET ASSETS	21,739
NET DEFICIT, BEGINNING OF YEAR	<u>(11,850)</u>
NET ASSETS, END OF YEAR	<u>\$ 9,889</u>

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION  
 SUPPLEMENTARY INFORMATION  
 CENTRAL OHIO CHAPTER STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services			Total Expenses
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total	
<b>SALARIES AND RELATED EXPENSES:</b>							
Salaries	\$ 25,770	\$ 19,328	\$ 45,098	\$ 9,020	\$ 644	\$ 9,664	\$ 54,762
Employee benefits and payroll taxes	14,524	10,893	25,417	5,083	363	5,446	30,863
Pension expense	2,075	1,556	3,631	726	52	778	4,409
Total Salaries and Related Expenses	<u>42,369</u>	<u>31,777</u>	<u>74,146</u>	<u>14,829</u>	<u>1,059</u>	<u>15,888</u>	<u>90,034</u>
<b>OTHER EXPENSES:</b>							
Supplies	7,144	2,527	9,671	895	231	1,126	10,797
Printing	784	5,930	6,714	582	1,781	2,363	9,077
Telephone	-	-	-	1,453	-	1,453	1,453
Occupancy	-	-	-	1,374	-	1,374	1,374
Insurance	-	-	-	-	100	100	100
Travel, conferences, conventions	25,658	25,045	50,703	3,761	12,487	16,248	66,951
Consulting and professional fees	3,191	510	3,701	430	3,875	4,305	8,006
Membership dues	-	-	-	25	-	25	25
Awards and grants	-	6,728	6,728	-	-	-	6,728
Postage and shipping	561	1,344	1,905	181	157	338	2,243
Banking and investment fees	2	10	12	49	155	204	216
Miscellaneous	-	-	-	91	-	91	91
Total Expenses	<u>\$ 79,709</u>	<u>\$ 73,871</u>	<u>\$ 153,580</u>	<u>\$ 23,670</u>	<u>\$ 19,845</u>	<u>\$ 43,515</u>	<u>\$ 197,095</u>

See independent auditors' report and accompanying notes to financial statements.

**THE NATIONAL HEMOPHILIA FOUNDATION**  
**SUPPLEMENTARY INFORMATION**  
**IDAHO CHAPTER STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2013**

**ASSETS**

	<u>Unrestricted</u>
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 50,036
Prepaid expenses and other assets	400
Intercompany receivable	57
Total Current Assets	50,493
 <b>NONCURRENT ASSETS:</b>	
Security deposit and other assets	\$ 500
Total Noncurrent Assets	500
	 \$ 50,993

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES:</b>	
Deferred support and revenue	\$ 10,603
Total Current Liabilities	10,603

**NET ASSETS**

**COMMITMENTS**

<b>NET ASSETS:</b>	
Unrestricted	\$ 40,390
Total Net Assets	40,390
	 \$ 50,993

*See independent auditors' report and accompanying notes to financial statements.*



**THE NATIONAL HEMOPHILIA FOUNDATION**

**SUPPLEMENTARY INFORMATION**

**IDAHO CHAPTER STATEMENT OF ACTIVITIES**

**AND CHANGES IN NET ASSETS**

**YEAR ENDED DECEMBER 31, 2013**

	<u>Unrestricted</u>
<b>SUPPORT AND REVENUE:</b>	
Special events revenue	\$ 27,775
Less: direct costs	(24,647)
	3,128
Contributions and grants	52,794
Educational seminars and programs	24,001
Other income	422
Total Support and Revenue	80,345
<b>EXPENSES:</b>	
Program services:	
Health education and training	22,127
Community services	46,254
Total Program Services	68,381
Supporting services:	
Management and general	20,045
Total Supporting Services	20,045
Total Expenses	88,426
CHANGE IN NET ASSETS	(8,081)
NET ASSETS, BEGINNING OF YEAR	48,471
NET ASSETS, END OF YEAR	\$ 40,390

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION

SUPPLEMENTARY INFORMATION  
IDAHO CHAPTER STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services		Total Expenses
	Health Education and Training	Community Services	Total	Management and General	Total	
<b>SALARIES AND RELATED EXPENSES:</b>						
Salaries	\$ 6,079	\$ 9,726	\$ 15,805	\$ 2,431	\$ 2,431	\$ 18,236
Employee benefits and payroll taxes	1,863	2,980	4,843	745	745	5,588
Pension expense	85	137	222	34	34	256
Total Salaries and Related Expenses	<u>8,027</u>	<u>12,843</u>	<u>20,870</u>	<u>3,210</u>	<u>3,210</u>	<u>24,080</u>
<b>OTHER EXPENSES:</b>						
Supplies	\$ 2,388	\$ 6,454	\$ 8,842	\$ 3,166	\$ 3,166	\$ 12,008
Printing	163	2,240	2,403	240	240	2,643
Telephone	-	-	-	1,911	1,911	1,911
Occupancy	-	-	-	6,000	6,000	6,000
Equipment rental and maintenance	-	-	-	2,184	2,184	2,184
Travel, conferences, conventions	11,447	20,145	31,592	-	-	31,592
Consulting and professional fees	-	3,938	3,938	1,500	1,500	5,438
Membership dues	-	-	-	276	276	276
Postage and shipping	102	634	736	632	632	1,368
Banking and investment fees	-	-	-	841	841	841
Miscellaneous	-	-	-	85	85	85
Total Expenses	<u>\$ 22,127</u>	<u>\$ 46,254</u>	<u>\$ 68,381</u>	<u>\$ 20,045</u>	<u>\$ 20,045</u>	<u>\$ 88,426</u>

See independent auditors' report and accompanying notes to financial statements.

**THE NATIONAL HEMOPHILIA FOUNDATION**  
**SUPPLEMENTARY INFORMATION**  
**NEVADA CHAPTER STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2013**

**ASSETS**

	<u>Unrestricted</u>
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 171,700
Grants and other receivables, less allowance for uncollectible accounts of \$-0-	3,150
Prepaid expenses and other assets	<u>100</u>
Total Current Assets	<u>174,950</u>
	<u>\$ 174,950</u>

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES:</b>	
Deferred support and revenue	\$ 23,756
Intercompany payable	<u>7,578</u>
Total Current Liabilities	<u>31,334</u>

**COMMITMENTS**

<b>NET ASSETS:</b>	
Unrestricted	<u>143,616</u>
Total Net Assets	<u>143,616</u>
	<u>\$ 174,950</u>

*See independent auditors' report and accompanying notes to financial statements.*

**THE NATIONAL HEMOPHILIA FOUNDATION**

**SUPPLEMENTARY INFORMATION**

**NEVADA CHAPTER STATEMENTS OF ACTIVITIES**

**AND CHANGES IN NET ASSETS**

**YEAR ENDED DECEMBER 31, 2013**

	<u>Unrestricted</u>
<b>SUPPORT AND REVENUE:</b>	
Special events revenue	\$ 64,486
Less: direct costs	(38,010)
	26,476
Contributions and grants	60,981
Contributions from combined federal campaign	20
Educational seminars and programs	58,950
Educational/medical literature	31,452
In-Kind	16,020
Total Support and Revenue	193,899
<b>EXPENSES:</b>	
Program services:	
Health education and training	50,263
Community services	81,718
Total Program Services	131,981
Supporting services:	
Management and general	23,689
Fundraising	463
Total Supporting Services	24,152
Total Expenses	156,133
CHANGE IN NET ASSETS	37,766
NET ASSETS, BEGINNING OF YEAR	105,850
NET ASSETS, END OF YEAR	\$ 143,616

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION  
 SUPPLEMENTARY INFORMATION  
 NEVADA CHAPTER STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services			Total Expenses
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total	
<b>SALARIES AND RELATED EXPENSES:</b>							
Salaries	\$ 14,887	\$ 14,390	\$ 29,277	\$ 2,795	\$ 326	\$ 3,121	\$ 32,398
Employee benefits and payroll taxes	4,963	4,909	9,872	687	131	818	10,690
Pension expense	226	226	452	26	6	32	484
Total Salaries and Related Expenses	<u>20,076</u>	<u>19,525</u>	<u>39,601</u>	<u>3,508</u>	<u>463</u>	<u>3,971</u>	<u>43,572</u>
<b>OTHER EXPENSES:</b>							
Supplies	\$ 3,213	\$ 5,932	\$ 9,145	\$ 1,493	\$ -	\$ 1,493	\$ 10,638
Printing	307	5,983	6,290	23	-	23	6,313
Telephone	-	-	-	1,872	-	1,872	1,872
Occupancy	-	-	-	7,620	-	7,620	7,620
Equipment rental and maintenance	-	-	-	1,585	-	1,585	1,585
Travel, conferences, conventions	20,670	36,934	57,604	5,983	-	5,983	63,587
Membership dues	-	323	323	1,235	-	1,235	1,558
Awards and grants	200	440	640	-	-	-	640
Postage and shipping	409	1,253	1,662	309	-	309	1,971
In-kind expenses	5,372	10,648	16,020	-	-	-	16,020
Banking and investment fees	16	-	16	21	-	21	37
Miscellaneous	-	680	680	40	-	40	720
Total Expenses	<u>\$ 50,263</u>	<u>\$ 81,718</u>	<u>\$ 131,981</u>	<u>\$ 23,689</u>	<u>\$ 463</u>	<u>\$ 24,152</u>	<u>\$ 156,133</u>

See independent auditors' report and accompanying notes to financial statements.

**THE NATIONAL HEMOPHILIA FOUNDATION**  
**SUPPLEMENTARY INFORMATION**  
**COLORADO CHAPTER STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2013**

**ASSETS**

	<u>Unrestricted</u>
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 228,569
Prepaid expenses and other assets	847
Total Current Assets	229,416
	\$ 229,416

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES:</b>	
Accrued expenses	\$ 378
Deferred support and revenue	20,000
Intercompany payable	9,063
Total Current Liabilities	29,441

**COMMITMENTS**

<b>NET ASSETS:</b>	
Unrestricted	199,975
Total Net Assets	199,975
	\$ 229,416

*See independent auditors' report and accompanying notes to financial statements.*

**THE NATIONAL HEMOPHILIA FOUNDATION**

**SUPPLEMENTARY INFORMATION**

**COLORADO CHAPTER STATEMENT OF ACTIVITIES**

**AND CHANGES IN NET ASSETS**

**YEAR ENDED DECEMBER 31, 2013**

	<u>Unrestricted</u>
<b>SUPPORT AND REVENUE:</b>	
Special events revenue	92,368
Less: direct costs	(39,900)
	52,468
Contributions and grants	120,471
Educational/medical literature	16,250
Total Support and Revenue	189,189
<b>EXPENSES:</b>	
Program services:	
Health education and training	71,500
Community services	43,071
Total Program Services	114,571
Supporting services:	
Management and general	22,555
Fundraising	700
Total Supporting Services	23,255
Total Expenses	137,826
CHANGE IN NET ASSETS	51,363
NET ASSETS, BEGINNING OF YEAR	148,612
NET ASSETS, END OF YEAR	\$ 199,975

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION

SUPPLEMENTARY INFORMATION  
 COLORADO CHAPTER STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services		Total Expenses
	Health Education and Training	Community Services	Total	Management and General	Fundraising	
<b>SALARIES AND RELATED EXPENSES:</b>						
Salaries	\$ 10,318	\$ 6,879	\$ 17,197	\$ 2,159	\$ 539	\$ 19,895
Employee benefits and payroll taxes	2,487	1,658	4,145	615	154	4,914
Pension expense	103	69	172	27	7	206
Total Salaries and Related Expenses	<u>12,908</u>	<u>8,606</u>	<u>21,514</u>	<u>2,801</u>	<u>700</u>	<u>25,015</u>
<b>OTHER EXPENSES:</b>						
Supplies	2,715	2,655	5,370	2,747	-	8,117
Printing	654	1,724	2,378	68	-	2,446
Telephone	-	-	-	330	-	330
Occupancy	-	-	-	7,128	-	7,128
Equipment rental and maintenance	-	-	-	1,045	-	1,045
Travel, conferences, conventions	47,815	6,288	54,103	1,416	-	55,519
Consulting and professional fees	6,349	15,609	21,958	3,252	-	25,210
Membership dues	1,056	150	1,206	971	-	2,177
Awards and grants	-	8,005	8,005	1,000	-	9,005
Postage and shipping	-	-	-	184	-	184
Banking and investment fees	3	-	3	1,611	-	1,614
Miscellaneous	-	34	34	2	-	36
Total Expenses	<u>\$ 71,500</u>	<u>\$ 43,071</u>	<u>\$ 114,571</u>	<u>\$ 22,555</u>	<u>\$ 700</u>	<u>\$ 137,826</u>

See independent auditors' report and accompanying notes to financial statements.



**THE NATIONAL HEMOPHILIA FOUNDATION**  
**SUPPLEMENTARY INFORMATION**  
**NEBRASKA STATEMENT OF FINANCIAL POSITION**

**DECEMBER 31, 2013**

**ASSETS**

	<u>Unrestricted</u>
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 318,594
Grants and other receivables, less allowance for uncollectible accounts of \$-0-	550
Intercompany receivable	<u>10,881</u>
Total Current Assets	<u>330,025</u>
	<u>\$ 330,025</u>

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES:</b>	
Accrued expenses	\$ 400
Deferred support and revenue	<u>16,086</u>
Total Current Liabilities	<u>16,486</u>

**COMMITMENTS**

<b>NET ASSETS:</b>	
Unrestricted	<u>313,539</u>
Total Net Assets	<u>313,539</u>
	<u>\$ 330,025</u>

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION

SUPPLEMENTARY INFORMATION  
NEBRASKA STATEMENT OF ACTIVITIES  
AND CHANGES IN NET ASSETS

YEAR ENDED DECEMBER 31, 2013

	<u>Unrestricted</u>
SUPPORT AND REVENUE:	
Special events revenue	\$ 67,044
Less: direct costs	<u>(35,268)</u>
	31,776
Contributions and grants	93,479
Educational seminars and programs	1,020
Educational/medical literature	11,325
Other income	<u>117</u>
Total Support and Revenue	<u>137,717</u>
EXPENSES:	
Program services:	
Health education and training	50,660
Community services	<u>33,249</u>
Total Program Services	<u>83,909</u>
Supporting services:	
Management and general	19,368
Fundraising	<u>424</u>
Total Supporting Services	<u>19,792</u>
Total Expenses	<u>103,701</u>
CHANGE IN NET ASSETS	34,016
NET ASSETS, BEGINNING OF YEAR	<u>279,523</u>
NET ASSETS, END OF YEAR	<u>\$ 313,539</u>

*See independent auditors' report and accompanying notes to financial statements.*

THE NATIONAL HEMOPHILIA FOUNDATION

SUPPLEMENTARY INFORMATION  
NEBRASKA CHAPTER STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2013

	Program Services			Support Services			Total Expenses
	Health Education and Training	Community Services	Total	Management and General	Fundraising	Total	
<b>SALARIES AND RELATED EXPENSES:</b>							
Salaries	\$ 10,378	\$ 8,394	\$ 18,772	\$ 4,640	\$ 295	\$ 4,935	\$ 23,707
Employee benefits and payroll taxes	3,652	3,024	6,676	1,689	118	1,807	8,483
Pension expense	343	286	629	160	11	171	800
Total Salaries and Related Expenses	<u>14,373</u>	<u>11,704</u>	<u>26,077</u>	<u>6,489</u>	<u>424</u>	<u>6,913</u>	<u>32,990</u>
<b>OTHER EXPENSES:</b>							
Supplies	2,068	7,260	9,328	2,469	-	2,469	11,797
Printing	1,739	518	2,257	624	-	624	2,881
Telephone	-	-	-	2,358	-	2,358	2,358
Occupancy	-	-	-	2,845	-	2,845	2,845
Equipment rental and maintenance	-	-	-	2,118	-	2,118	2,118
Travel, conferences, conventions	28,724	12,095	40,819	308	-	308	41,127
Consulting and professional fees	3,312	-	3,312	1,778	-	1,778	5,090
Awards and grants	-	859	859	-	-	-	859
Postage and shipping	444	813	1,257	271	-	271	1,528
Banking and investment fees	-	-	-	108	-	108	108
Total Expenses	<u>\$ 50,660</u>	<u>\$ 33,249</u>	<u>\$ 83,909</u>	<u>\$ 19,368</u>	<u>\$ 424</u>	<u>\$ 19,792</u>	<u>\$ 103,701</u>

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